

Learn more about how we're creating a sustainable energy future for Arizona at PinnacleWest.com

DEFINING SUSTAINABILITY

At Pinnacle West and our primary subsidiary, Arizona Public Service, we define sustainability as working to meet business needs with practices that balance a healthy environment, a vibrant economy and strong communities for future generations.



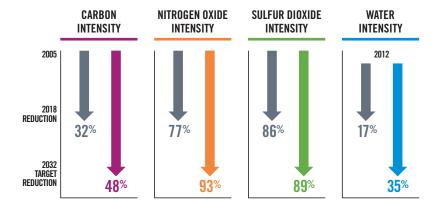
"Sustainability is good for business. Our sustainable practices help us deliver reliable, affordable, clean energy for customers and strong, consistent value for shareholders."

DON BRANDT

Chairman, President & Chief Executive Officer
Pinnacle West Capital Corporation

We are stewards of this state, preserving Arizona's natural resources for generations to come

MOVING IN THE RIGHT DIRECTION

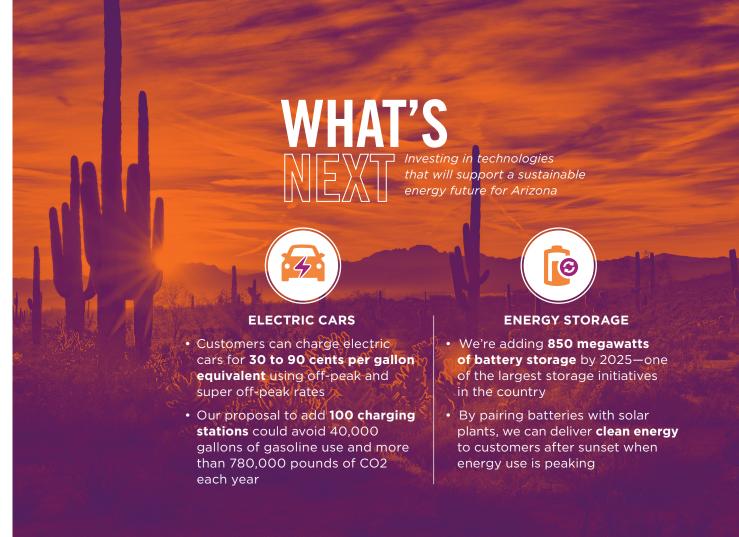




We operate the Palo Verde Generating Station, the nation's largest clean energy resource



Ranked in the top
5 nationally for solar
energy in our industry





CUSTOMERS

Expanding customer choices and keeping rates affordable for our 1.2 million customers

WE GOT A TAX CUT **OUR CUSTOMERS SAVE**

AVERAGE MONTHLY BILL REDUCTION FOR RESIDENTIAL CUSTOMERS IN 2018

ADDITIONAL MONTHLY BILL REDUCTION PROPOSED FOR 2019

NEW SERVICE PLANS PROVIDE MORE CHOICE AND CONTROL

OF RESIDENTIAL CUSTOMERS ARE ON TIME-OF-USE PLANS

OF THOSE CUSTOMERS CHOSE A PLAN WITH PEAK-HOUR USAGE (DEMAND)



SHIFT

usage from on-peak to off-peak ON TIME-OF-USE PLANS









the use of major appliances

ON PEAK-HOUR USAGE PLANS

SAVE

with tips and tools

ON ALL PLANS

EVPLOYEES Investing in human capital to attract, retain and engage a diverse, highly skilled workforce

Investing in human capital

Reduction in OSHA recordable injuries since 2007





DEVELOPING THE NEXT GENERATION **OF ENERGY WORKERS** WITH APPRENTICE AND ROTATIONAL TALENT PIPELINE



Ethnically or racially diverse new hires in 2018

Arizona is growing, and APS is ready to support that growth today and into the future



Arizona is 4th fastest-growing state in the U.S. according to new census data



340,000 new customers and 30% increase in energy needs by 2030



In 2018, we helped attract 17 new companies to our service territory, creating 3,800 new jobs and driving \$1.3 billion in capital investment

SHAREHOLDERS

Financial health of parent company Pinnacle West supports our ability to invest in innovation and helps keep costs low for customers.

92.7% five-year total shareholder return (2013 to 2018)

Strong credit ratings (mid to low A) from all three rating agencies

Increased dividend for the seventh straight year in 2018 with a target annual growth rate around 6%

WHO WE ARE

Our customers can count on us for clean, reliable and affordable energy

CLEAN



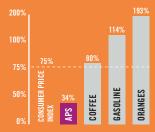
Clean energy is important to Arizonans, and 50% of our energy mix comes from clean resources, including solar and nuclear

RELIABLE



Our customers experience less than one outage per year on average—ranking us in the top 20% for reliability over the last 10 years

AFFORDABLE



Over the past 25 years, our residential rates have increased well below the rate of inflation

