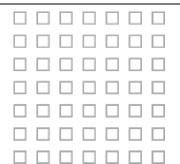


## Meeting Objectives

- Recap February RPAC meeting and provide status of previous action items.
- Discuss All-Source RFP trends in the industry and their impact on APS' 2022 RFP process.
- Present preliminary scoring criteria and potential evaluation process of the 2022 RFP.
- Illustrate customer programs offered by APS and historical RFP process taken for demand side programs.
- Summarize results of the 2020 RFP process and discuss takeaways that will be applied to the 2022 RFP.

Meeting Subject: March RPAC Meeting  
 Meeting Date: 03/23/2021  
 Start Time: 09:00am  
 End Time: 12:00pm  
 Location: Virtual

Attendees	Organization	Title/Role
Justin Joiner	APS	Vice President of Resource Management
Jessica Hankins	APS	RPAC Lead/Liaison
Todd Komaromy	APS	Manager of State Reg. Compliance
Mike Eugenis	APS	Supervisor, Resource Planning
Yessica Del Rincon	APS	Communications Consultant
David Peterson	APS	Advisor, Corporate Strategy
Jill Freret	APS	Director of Resource Acquisition
Daniel Haughton	APS	Director, Grid Solutions
Kent Walter	APS	Manager, Operations & Trading
Derek Seaman	APS	Manager, Resource Acquisition
Dawn Baker	APS	Consultant, Power Procurement
Tim Rusert	APS	Director, Fuel Procurement
Lakshmi Alagappan	E3	Director
Nick Schlag	E3	Partner
Adrian Au	E3	Consultant
Matt Lind	E98	Director of Resource Planning
Evan Lipsitz	E98	Consultant
Chase Kilty	E98	Consultant
Nicole Hill	Nature Conservancy	AZ Thrives Program Lead
Sandy Bahr	Sierra Club	Chapter Director
Alex Routhier	Western Resource Advocates	Senior Clean Energy Policy Analyst
Cynthia Zwick	Wildfire	Executive Director
Michael Clark	Arizona Corporation Commission	Policy Advisor
Nick Meyers	Arizona Corporation Commission	Policy Advisor





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<b>Erin Ford Faulhaber</b>	Arizona Corporation Commission	Policy Advisor
<b>Autumn Johnson</b>	Western Resource Advocates	AZ Gov. Affairs Manager
<b>Gary Dirks</b>	ASU	Director
<b>Laurie Woodall</b>	AZ RUCO	Director
<b>Lisa Hickey</b>	New Law Group	Attorney
<b>Devi Glick</b>	Synapse Energy Economics	Principal Associate
<b>Johnny Key</b>	Freeport-McMoRan	Director
<b>Caryn Potter</b>	SW Energy Efficiency Project	Utility Program Manager

**Matt Lind (E98/Director of Resource Planning) – Introduction/February RPAC Recap/Updated Meeting Guidelines**

- **Slide 3 – January RPAC Meeting Recap**
  - E3’s Southwest Resource Adequacy Study emphasized the need for utilities in the southwest to procure resources at historic rates to meet resource adequacy needs through 2033.
  - APS’ resource needs through 2027 are driven by load growth, resource, retirements, and contract roll offs.
  - APS will provide a draft RFP document as soon as possible. APS is aiming to provide the draft RFP document for RPAC feedback by the week of March 28<sup>th</sup>.
- **Slide 4 – Following Up**
  - RFP survey was updated and sent to RPAC members for feedback.
  - RPAC members requested examples of RFP scoring criteria and weightings. E3 and 1898 & Co. to detail trends and examples of RFP processes during the March RPAC meeting.
  - Introduction calls to RPAC members were completed since February RPAC meeting.
  - Comment: If there’s time, I’d be curious to hear the general results from the survey you sent to RPAC members.
  - Response – Matt Lind: The results of the survey will be discussed later in the presentation.
  - Question: I would like to know if APS will be conducting this procurement process pursuant to the existing procurement rules which are AAC R-14-2-705 and AAC R-14-2-706, which are the governing procurement rules.
  - Response – Matt Lind: I think that is something that we will talk to later on and we expect to meet requirements with this solicitation.
  - Comment: I think this is going to require APS legal types to review and I would be willing to wait on a response. I will be filing a written request to get a response from APS.
  - Response – Matt Lind: Your point is valid that there are legal interpretations.
  - Response – Justin Joiner: Thank you for the heads up. We look forward to the letter and response. Is there anything specific that triggers your concern? Is it something that we are not following already or is it more for clarification and confirmation that we are following procurement rules moving forward?
  - Comment: I think this was premised on the adoption of the energy rules that are no longer here. It is important for RUCO to know what steps APS is following to comply with existing rules. I think it is very important, if you are getting ready to procure resources, to be sure that APS is clear and transparent with the steps they are taking. I want something in writing about what APS is doing to follow the rules.



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- Comment: We appreciate APS working towards following best practices and this process to be transparent about what it plans to do through this RPAC. Appreciate being able to participate.
- Response – Matt Lind: Thank you for that comment.
- Comment: I don't think there is something in the current rules that limits APS from being more transparent and inclusive.
- Response – Matt Lind: We will talk about inclusivity and specification in the RFP document. This is a great start to the conversation and we look forward to getting more feedback on the process. Lakshmi will describe what other utilities are doing with RFPs and 1898 & Co. will talk about why certain thresholds are important to be met. Procurements should align with the rules and meets the three tenets APS has stressed of reliability, affordability, and clean energy commitment.
- **Slide 5 – Meeting Guidelines**
  - Guideline remain consistent with previous RPAC meetings.

### Justin Joiner (APS/Vice President of Resource Management) – APS Staffing Update

- Jeffrey Burke has accepted a new position in the company and is no longer the director of resource planning. It is suspected that Jeff's successor will be onboard by the April RPAC meeting and his successor's contract information will be shared when available.
- Mike Eugenis has been promoted to manager of resource planning and we are excited for his continued excellence.

### Matt Lind (E98/Director of Resource Planning) – RFP Review Process

- **Slide 7 – Draft RFP Guidelines**
  - RFP draft document must not be shared publicly to maintain the integrity of the RFP process.
  - The draft document will discuss RFP timeline, participation minimum requirements, and evaluation criteria.
  - The document is roughly 40 pages in length. RPAC members should focus time and attention to provide feedback on schedule, participation requirements, and evaluation criteria.
  - Question: I would like to share the document with my Director and Chiefs Legal Counsel at RUCO. Is there any objection?
  - Response – Matt Lind: There is an expectation that there will be some sharing within organizations. Please think about the integrity of the process and please do not share with anyone outside of your organization.
  - Response – Justin Joiner: The intent is to keep the process pure. With RUCO being a consumer advocate, I will have to rely on your judgement. The fewer the people that see the RFP document, the more likely to keep the process pure. Keep this to as few folks and use your own good judgement as we are trusting the RPAC members. We want to protect our customers.
  - Question: Has APS engaged an independent monitor?
  - Response – Matt Lind: Due to meeting times, we will move on to the next question and parking lot the independent monitor question for a later time.
- **Slide 8 – RPAC RFP Feedback Timeline**
  - March 25<sup>th</sup> is the deadline to volunteer to participate in smaller RFP working sessions.
  - Two small group meetings on April 1<sup>st</sup> and April 11<sup>th</sup> to discuss RPAC feedback, recommendations, and concerns with RFP document.



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- Intent of the meetings is to get to a near final RFP document by the April RPAC meeting and issue the RFP in late April or early May.
- The goal is to develop the best RFP possible within the tight schedule and then take additional feedback to continually improve APS' RFP process moving forward.
- Question: What time will the meetings be? Have calendar invites been sent out for these?
- Response – Jessica Hankins: April 1<sup>st</sup> from 10-11 AM and April 11<sup>th</sup> from 8-9 AM. Invites will be sent to those who have expressed interest on March 25<sup>th</sup>.
- Response – Matt Lind: Jessica, thank you for clarifying timing. We look forward to working with volunteers during the smaller group sessions.

## Lakshmi Alagappan(E3/Director) – All-Source RFP Industry Trends

- **Slide 10 – All-Source RFP Description**
  - Many in the industry are moving towards all-source RFPs to procure resources to meet their needs.
  - All-Source RFPs allow for a broad range of resources to compete to fulfill a need and does not single out a specific technology. Process enables utilities to evaluate a mix of resources and determine what bids provide the most value.
  - Limited-Source RFPs seek bids from specific technology types.
- **Slide 11 – Demand Side Resource Sub-Procurements**
  - Utilities often carve out a separate demand side resource RFP alongside a grid-scall all-source RFP.
  - Utilities will also often develop a set of customer programs to fill a portion of the specific need with demand side resources.
  - Not many all-source RFPs have selected demand side resources partially due to low cost renewables and other cost-effective options.
- **Slide 12 – All-Source RFP Timeline**
  - Increasing stakeholder involvement typically extends RFP timelines but increases transparency.
  - Timeline consists of the utility developing and issuing an RFP document, a period for bidders to ask clarifying questions, bidder submittal period, utility bid evaluation period, and a contract negotiation and execution period.
- **Slide 13 – All-Source RFPs Reviewed**
  - E3 reviewed several RFPs to benchmark key elements including minimum participation requirements and evaluation criteria to inform APS' all-source RFP development.
  - 15 recent RFPs were reviewed that varied in location, resource eligibility, type of need, amount of need, and evaluation criteria.
- **Slide 14 – Evaluation Process**
  - RFP evaluation is a multi-step process
  - Typical process includes screening bids for minimum participation criteria, creating a shortlist by evaluating bids on a cost and non-cost criteria, performing portfolio analysis on the shortlisted bids, and negotiating and executing contracts
- **Slide 15 & 16 – Participation Criteria Comparison**
  - All-source RFPs varied in minimum participation criteria depending on resource need, capacity need, minimum contract length, bid fee, and COD years after RFP.



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- Minimum criteria varied across the all-source RFPs that were studied.
- Question: I understand that this presentation reflects research. Do I correctly understand that the process APS actually uses will be determined after stakeholder review of the RFP?
- Response – Lakshmi Alagappan: That is correct, this is to provide industry benchmarks for you when you provide feedback.
- Question: Now that Jeff Burke has left, I hope that someone from APS will answer my question about renewable RFPs for impacted communities and how they will be dealt with in the context of the All-Source RFP.
- Response – Matt Lind: APS will follow up outside of the RPAC meeting.
- Question: Will you publish the questions and answers from bidders, without disclosing the ID of the asking bidder, on a website to inform all? Is this a question for later workshop discussion?
- Response – Matt Lind: We will discuss this in the smaller working group meetings. From a transparency standpoint, sharing questions and answers with all the bidders will be done.
- Question: Is this process on the PowerPoint what the independent monitor will follow?
- Response – Matt Lind: This is a summary of research about what others are doing. It isn't necessarily prescribing the APS process.
- Comment: That is why I asked about the Independent Monitor and what the contract is between APS and the IM.
- Response – Justin Joiner: APS will follow up outside of the RPAC meeting and make sure all questions are answered. The summary of findings was intended to frame and inform the discussion with the RPAC. We will determine what makes sense for APS to do with the all-source RFP and continue to improve the process moving forward.
- Comment: I understand this presentation is to allow for RPAC working group members to make educated comments when reviewing the RFP document. I am worried that APS has already made certain decisions on how/what the RFP is looking for and where APS stands.
- Response – Justin Joiner: I recommend we continue to follow up on this discussion during Jill Freret's portion of the presentation.
- **Slide 17 – Examples of Screening Evaluation Criteria**
  - Evaluation criteria varies across all-source RFPs depending on the need of the utility but a lot had similar themes.
  - Evaluation process includes cost and non-cost criteria.
  - Typical non-cost criteria categories include alignment with utility's needs, project risks, bidder risks, environmental impacts, equity impacts, and community impacts.
- **Slide 18 – Screening Evaluation Criteria**
  - Six utilities provided transparent cost and non-cost weights for their RFPs.
  - All the RFPs had cost criteria weighted at 50% or greater for the evaluation process.
- **Slide 19 – Screening Evaluation Criteria**
  - Further breaking down non-cost criteria, utilities typically give higher weight to bidder experience and delivery date certainty.
  - Utilities want projects that are most likely to successfully meet needed commercial online date as risks associated with transmission constraints, supply chain concerns, and technology readiness become increasingly more uncertain.
- **Slide 20 – Portfolio Analysis Approaches**



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- Utilities take multiple approaches to evaluating the shortlist of bids that make it through the screening evaluation process.
- Portfolio analysis phase will further define the best bids to meet utilities resource needs and lead to the contract negotiation and execution phase.
- Question: Will this group opine regarding such approaches?
- Response – Matt Lind: Feedback from the group is mostly going to be geared towards the smaller working group sessions.
- Question: I want to know what I need to focus on in this detailed presentation so I know how to comment.
- Response – Lakshmi Alagappan: I think the model is less important and the more important piece to focus on is the scoring methodology and evaluation criteria.
- Response – Matt Lind: There will be plenty of room for feedback across the entire RFP document. Earlier I talked about schedule, minimum participation requirements, and the scoring criteria/evaluation process. I think those are the different areas I would focus on. We are happy to listen to the RPAC's thoughts and feedback and look forward to it.
- Comment: I have an extraordinary amount of reading on my plate. I need to understand if something will be a topic that I need to opine on or respond to.
- Response – Justin Joiner: The modeling approach is not something I would want you to focus your attention on at this juncture. I would rather the focus be on the evaluation criteria for the bids and what standards must be required.
- Comment: These meetings are very long, we are drowning in data, and it is difficult to be able to process and comprehend all of the information being provided and to know where to focus.
- Response – Matt Lind: We are not asking for anyone to be in the weeds on the modeling topics.
- **Slide 21 – Trends in Recent All-Source RFP Procurement**
  - Renewables and storage are becoming increasingly more cost competitive.
  - Deployment of DSR has been adopted more through targeted programs rather than through All-Source RFPs.
  - Prioritization of low cost and low project delivery risk to meet specified needs at lowest cost has emerged as a common trend throughout recent all-source RFPs
- **Slide 22 – Discussion & Questions**
  - Comment – Justin Joiner: We do not want to drown our RPAC members. We will make a point to help focus your efforts. I know three-hour meetings are long and that is why we want to minimize the number of meetings each month. Your comments are not going past us and we are taking them into consideration. We want to provide as much information as possible for RPAC members so that it is available for review without overwhelming members with content.
  - Comment: The amount of content makes meetings less engaging.
  - Response – Justin Joiner: We will implement processes to reduce the content moving forward and try to implement them in real time as we continue with today's meeting.
  - Comment: No disrespect intended, but I don't think we should assume stakeholders speak for each other. One stakeholder asserting meeting preferences does not necessarily mean those are the preferences of others. Also, silence is not necessarily agreement.
  - Comment: I completely agree! I am just one voice.

## Matt Lind (E98/Director of Resource Planning) – RFP Evaluation Process

- **Slide 24 – RFP Guiding Principles**
  - Fair, objecting, and flexible process that does not exclude any technologies.
  - Open to all commercially viable resources and technologies.
  - Prioritizes reliable and affordable proposals that enable clean energy commitments.
- **Slide 25 – Proposal Evaluation Process**
  - Process is very similar, if not the same, as the 2020 RFP process
  - Includes evaluating for minimum requirements, a more detailed screening criteria, and finally a portfolio evaluation process.
  - Portfolio evaluation will lead to short listing and the start of the negotiation and contract execution process.
- **Slide 26 – RPAC RFP Questionnaire Responses**
  - Six responses to RPAC survey
  - Alignment with needs and cost to customer were top two reponses.
  - Question: Did the previous survey have questions in regards to APS clean energy goals and environmental considerations? I don't see that included in the slide material.
  - Response – Matt Lind: I would clarify those details as fitting into the alignment with needs category. Alignment with the clean energy commitment and clean energy components of resources will be evaluated. Environmental attributes will be evaluated, considered important, and will fall into resource alignment with APS needs.
- **Slide 27 – Screening Evaluation: Criteria and Weightings**
  - 50% cost, 25% resource alignment, and 25% risks
  - This is a high-level overview and will be broken down in more detail when the draft RFP is released.
  - Comment: I think at the commission, when we talk about cost, sometimes the way that is clarified is devoid of externalities or stranded asset cost and there is a lack of prudence. I just want to make sure that is being considered.
  - Response – Matt Lind: I do want to clarify; the screening criteria is the second step in the evaluation process. The first step is meeting the minimum requirements and those will be defined. Proposals that do not meet the minimum requirements will not move forward to the screening evaluation. Portfolio evaluation will show benefits of resource in concert with the rest of APS fleet and show how it enables APS to meet their clean energy and environmental goals.
  - Question: Under risks, would you consider regulatory risks such as increased scrutiny or carbon costs? Related to resource alignment, do you consider the capacity contribution of resources and what methods do you use to consider that?
  - Response – Matt Lind: For the first question, regulatory risk is something that could be on the table for consideration. Where it fits in and how important is something that is still being considered. Those risks may also show up in the cost section but it is difficult to assign cost to aspects that are uncertain.
  - Response – Justin Joiner: Just to be clear, from day one of this RPAC, the three tenets have been reliability, affordability, and the clean energy commitment. Those three tenets need to be clearly represented in the all-source RFP. We must really allow the data to come in and take into account existing known variables and be very careful about projecting future unknown costs. Anything that prevents APS from achieving the clean energy commitment would be off the table.



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- Response – Matt Lind: For the capacity contribution question, reliable levelized cost of capacity will be where the capacity contribution component of resources will be evaluated. Information in RFP will indicate which hours are more important than others to provide reliable capacity. ELCC will be applied to capacity to reflect that value that is assigned for capacity contribution. We will talk about the calculations and what goes into them and how they are weighted in criteria.
- Question: I'd also like to understand how APS considers the pending rulemaking in this IRP. Are we assuming filing in 2023 under the current rules? Are we assuming a filing on 2023 under new rules? Are we assuming the filing year will be moved to 2024 or 2026?
- Response – Justin Joiner: My preference is that we have a 2023 filing. We assume a 2023 filing with common expectation that we request an extension if needed. We need to refresh a lot from the 2020 IRP, the world has changed. We need to have built in nimbleness that if there is a change with rulemaking, we can be adaptive but a change may also necessitate an extension.
- Comment: I am very much hoping for 2023 filing. My concern about moving it is if it takes the commission another two years to evaluate it then we are operating outside of the RFP timelines and an action plan window. It is a concern around those of us worried about new fossil fuel development. I also want to understand if cost includes future cost of fuel with new procurements.
- Response – Justin Joiner: Good point on the action plan. That is part of why we want to be very deliberate and continue to move forward. We need clear action plans that have the latest and greatest information.
- Response – Matt Lind: Levelized cost of energy and portfolio evaluation will include future fuel cost assumptions. It is not a static snapshot in time that looks at only capital cost. There are lots of other factors beyond cost as well to try to differentiate projects from a variety of different angles. These will be discussed more in the smaller working groups. A lot more detail will be provided when the RFP document is provided.
- **Slide 28 – Screening Evaluation: Criteria Development**
  - Cost, resource alignment, and risk, all contain sub-criteria to further define them and this detail will be further described when the RFP document is provided to the RPAC.
  - Criteria must connect to measurable targets.
  - Comment: It is important to balance the nonprice considerations with prices considerations. A notice included in the RFP which includes the relative scoring of the various metrics to be considered in advance can be very helpful to avoid inadvertent errors and provide predictability.
  - Response – Matt Lind: Having the cost and non-cost factors, the weighting, how they will be used to evaluate proposals included in the RFP document will be helpful. We will have full transparency and discussion topics to go over those.
- **Slide 29 – Discussion & Questions**

## Daniel Haughton (APS/Director of Customer to Grid Solutions) – APS Programs

- **Slide 32 – Who works on DSM at APS**
  - APS has Customer to Grid Solutions product development teams
  - Customer to Grid Solutions group leads all energy efficiency and demand side management initiatives along with some of the customer generation and technology integration of APS' resource portfolio.





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- Intent of this presentation is to provide an overview of the group to RPAC members and not go into every slide in great detail.
- **Slide 33 – DSM Guiding Principles**
  - Create programs with mutual shared value, align customer programs with system needs, provide meaningful customer education, and provide tools that enable rate savings.
- **Slide 34 – Working to Achieve**
  - Align with RPAC tenets of clean, affordable, and reliable electricity.
  - Customer focused solutions.
- **Slide 35 – 2022 DSM Program Portfolio**
  - Summary of current DSM program portfolio.
  - Many different areas, both residential and non-residential, are implementing programs for demand reduction.
  - Want to continue to align programs so investments will be efficiently and effectively utilized.
- **Slide 36 – 2021 DSM Achievements Overview**
  - Peak demand savings of 272 MW.
  - Many new programs were launched for customers and a DDSR RFP was issued.
- **Slide 37 – DSM Programs – Residential Highlights**
  - Record year for existing and new homes.
  - Multiple new measures were launched.
  - Question: What are the expenditure amounts for the other program categories...existing homes, new homes, multi-family homes? And number of homes served?
  - Response – Daniel Haughton: I don't have those details documented in this presentation, but we will get that information to you in enough detail to answer your question.
- **Slide 38 – DSM Programs – Commercial Highlights**
  - Three new measures launched that enable significant energy savings.
  - Primarily targeted schools and rooftop controls.
- **Slide 39 – Energy and Demand Education**
  - APS wants to provide customers with tools to make their own decisions on how to manage their energy use.
  - Covid-19 transitioned a lot of processes that were done in person to a virtual environment and increased participation such as energy audits.
- **Slide 40 to 42 – Conservation Behavior**
  - Launched Plan Coach with time-of-use and non-time-of-use rate plan customers
  - Discovered that engaged individuals are more satisfied with their rate plans.
  - Engaged customers also showed improved comprehension of their rate plans.
- **Slide 43 to 50 – Program Details**
  - Slide included for reference and specifics were not discussed in RPAC meeting
- **Slide 51 & 52 – 2021 All-DDSR RFP**



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- ACC tariff in early 2021 allowed compensation for aggregation of distributed demand side resources and called for the valuation of DDSR technologies.
- APS performed an All-DDSR RFP to evaluate various grid services that were categorized into three products. Products were determined based on technology size and capability.
- APS received 12 total bids from six different bidders. APS received at least two bids for each of the three products that were evaluated.
- APS is working now on the final steps to negotiate bids with RFP respondents and there was recently a workshop with the ACC to discuss the results of the All-DDSR RFP.
- Comment: I will note, that most of this part of the presentation was given at the DDSR meeting and the Commission Meeting on it yesterday.
- Response – Daniel Haughton: Yes, much of this was discussed during the ACC workshop.
- **Slide 53 to 56 – 2022 DSM Plan Overview**
  - Slide included for reference and specifics were not discussed in RPAC meeting

## Jill Freret (APS/Director of Resource Acquisition) – 2020 All-Source RFP Update

- **Slide 58 – 2020 Procurement Updates**
  - Comment – Jill Freret: It is important to note that procurement procedures comply with section AAC R-14-2-705 and AAC R-14-2-706 of the rules. 706 requires an independent monitor and APS already has one engaged for the 2022 RFP.
  - Comment: I appreciate your commitment to a written response to my questions, and your willingness to discuss it further today. No response requested to this comment
  - Although the new energy rules were not approved, APS has moved forward with some of the principles such as using an all-source approach to procure resources rather than a targeted RFP.
  - 2020 RFP had 88 unique projects and over 600 proposals. The evaluation process led to seven negotiated contracts totaling 963 MW of clean technology to date and 1538 MW total.
  - APS is currently negotiation more transactions and intends to execute contracts and complete the 2020 RFP process before issuing the 2022 all-source RFP.
- **Slide 59 - Observations**
  - APS requested feedback from all participating parties in the 2020 RFP and received responses from many.
  - Bidders are interested in understanding scoring criteria and APS will provide additional transparency in this regard during the 2022 RFP.
  - It is critical to get a firm understanding of counterparty and project risk.
  - In 2020, there were no reductions in final offers due to impact of uncertainty and volatility in the market. Historically, best and final offers were almost always lower in price than original bid.
  - The negotiation process is different for every bid and counterparties are continuing to push hard to expand the bounds of Force Majeure and other legal clauses. Time is of the essence in order to lock in schedule and price.
  - Question: So where are the negotiating processes you described memorialized? Does APS have a written procedures which you can send me?
  - Response – Jill Freret: APS does not have a written process for negotiations. We are guided by the RFP document itself and negotiate to that. As far of being held true to that, it is up to the independent monitor to make sure that no party



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is advantaged or disadvantaged throughout the process. The IM reviews all materials and determines if materials are fair and objective. The IM assists APS with issues that they may not have expected.

- Question: To confirm, this is an ad-hoc process that only follows what is in the RFP document but nothing else outside of that.
- Response – Jill Freret: In the past we have utilized a scoring system that is in writing but we did not previously provide that to all participants. It was a scoring system that allowed us to assign point values to different characteristics to evaluate bids. We are talking a more robust approach moving forward. We are continuing to revise the scoring system.
- Response – Justin Joiner: To Jill's point, there is a scoring system in place, and it will continue to get refined with feedback from this RPAC group. I think it is a good idea that we could put a process in writing. I think that it is key to have a defined process for the scoring and selection portions of the RFP and then each negotiation period is unique. We keep notes of all the negotiations and will continue to do it moving forward to improve our record keeping and documentation on why we selected certain projects.
- Question: Is there a publicly available document that is a written process of how the scoring system was obtained and can APS provide the docket number for any amendments that have been discussed. Would like a follow up from APS at their earliest convenience.
- Response – Jill Freret: That is not something that is publicly available to share. We have shared with various commissioners in the past when selected and we would be happy to provide that moving forward. The RFP document will provide a baseline for the 2022 process when it is presented.
- Question: Am I correct that this stakeholder group will provide deep thoughts on whatever document is created for the 2022 RFP?
- Response – Jill Freret: That is correct
- **Slide 60 – Final Discussion**
  - Responses to get involved in smaller working group meetings are due by Friday, May 25<sup>th</sup>.
  - There will be healthy discussion over many topics that the RFP covers and APS looks forward to the upcoming meetings and interactions.
  - Comment: This has all been very helpful. Thank you! Appreciate your care to only disclose what doesn't affect the competitive nature of the RFP – we all want it to be a level playing field.
  - Comment: In view of the rather leisurely and detailed nature of these stakeholder meetings, I am wondering what the rush is for the participants to provide their comments over the document that is being sent out. I have a workload and am wondering why there is a compressed amount of time with lengthy meetings and content.
  - Response – Justin Joiner: We certainly acknowledge the amount of detail being provided to digest. We recognize that and realize it is a tight schedule. We have talked about the need to pursue and procure resources in a timely fashion due to various reasons. We don't want to miss any deadlines for resource procurement. Want to cover the document and get feedback from all members. We want to emphasize that we have an immediate need for resources and the inputs will be continuously refined and improved during the process. We are a little limited on getting everyone together and it is upon us that we need to get the RFP out in the first half of this year to hit the online dates that we need. We want to get it in good shape and improved but it won't be perfect.
  - Comment – Matt Lind: We appreciate the engagement in today's RPAC meeting and look forward to the smaller working group sessions, as well as the April RPAC meeting.



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### New Action Items:

- RPAC members must respond to indicate if they want to be involved in upcoming working group discussions over the contents of the 2022 All-Source RFP.
- APS to provide proposed requirements that are being followed during the resource procurement process.
- APS to provide Independent Monitor agreement to RPAC members.
- APS to provide draft RFP document to review during the April RPAC meeting.