

Quick Look: 2011 Program Updates



The APS Solutions for Business program offers many new opportunities to increase program participation in 2011. Below are a few highlights:

PROGRAM ENHANCEMENTS

Customer Caps Increased

- **Small Customers** (≤ 100 kW monthly demand):
\$150,000 + 50% of incentive over \$150K
- **Large Customers** (> 100 kW monthly demand):
\$500,000 + 50% of incentive over \$500K

Custom and Retro-commissioning Incentive Caps Increased

- **Custom projects:** Incentive cap raised to up to 75% of incremental cost
- **Retro-commissioning:** Incentive cap raised to 75% of study cost (up to \$20,000)

Financing Open to All Customers

Financing through National Bank of Arizona is open to all customers, regardless of size

Motor Rewind Coming Soon

New incentive for motor repair and rewind to be rolled out mid-2011

Bid for Efficiency Pilot

New pilot for customers or project sponsors to bid competitively for incentives within broad guidelines, to be rolled out mid-2011

NEW INCENTIVES

Retrofit Lighting

LED Channel Signs: \$3/Linear Foot
LED Traffic Lights (Red, Green): \$25/Lamp

Refrigeration

Automatic Door Closer: \$40/Door
Floating Head Pressure Control: \$20/Ton
Efficient Condensers: \$20/Ton
Efficient Compressors: \$80/Ton

Building Envelope

Shade Screens: \$2/Square Foot

Heat Pump Water Heaters: \$200-\$250/Unit

Smart Strips: \$5-\$10/Sensor

Computer Power Management (CPM) Software:

\$8/computer

Custom Measure: \$0.11 per kWh saved up to 75% of incremental cost

Retro-commissioning Study: 75% of cost up to \$20,000

HVAC Controls

Carbon Monoxide (CO) Sensors: \$250/Sensor
Carbon Dioxide (CO₂) Sensors: \$200/Sensor
Hotel Room Controls: \$50/Sensor

HVAC Equipment

External Heat Sink Sub Cooling: \$200/Ton

Call 866-277-5605 or 602-385-0900 for more information.