

Arizona Success

Current News and Practical Tips
for Arizona's Business Community

August / September 2006

APS
THE POWER TO MAKE IT HAPPEN®

Energy conservation tips to help you beat the heat

Cooling your office or business accounts for a large share of your summer electric bills. There are a number of inexpensive ways to keep the heat out, which lowers your energy use and your electric bills.

A lot of heat comes in through windows, and shading windows can help keep out the heat.

- Tint windows or install film
- Plant shrubs and trees that shade windows — especially on south and west facing walls
- Install shade screens, awnings or overhangs
- If you do need to replace windows, be sure and go with "low-E" energy efficient windows.

Air escaping around doors and windows is another big energy waster, so stopping leaks can save you money.

- Caulk cracks
- Install weather stripping to make sure doors and windows seal tight

Adequate insulation makes a big difference in how much heat is transmitted through walls and roofs. Make sure your building is well insulated and add more insulation if necessary.

Keeping your air conditioning unit in tip-top shape also saves energy and money. Change

or clean your AC filters monthly and have a qualified technician service your AC unit annually. Call the APS Energy Answer Line at 602-371-3636, or 888-890-9730 for a free referral to an APS Qualified Contractors.

Combine these tips for a cooler, more comfortable, less expensive summer.

Time to replace your air conditioner? APS can help.

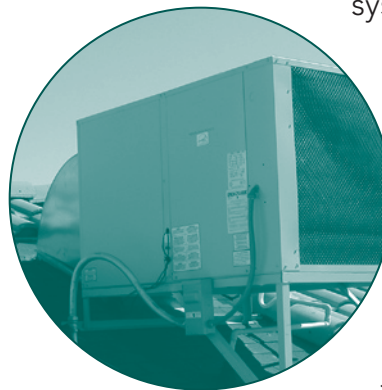
Cooling is one of the major energy uses in commercial buildings, accounting for up to 60 percent of the total energy load. So, if you have an older air conditioner, it may be

time to consider replacing your system with a new, high-efficiency system. It will

reduce your energy use, help you save money on your utility bills and you may qualify for incentives through the APS Business Solutions Program*.

Energy-efficient air conditioning, heat pump units or chillers are eligible for

incentives. The equipment must meet Air Conditioning and Refrigeration Institute (ARI) standards, be UL listed, use a minimum ozone depleting refrigerant and meet specified energy-efficiency qualifications. Evaporative coolers are not eligible under this plan.



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To contact us, visit us online or call the APS Business Center
aps.com — Metro Phoenix area 602-371-6767 — Other areas 800-253-9407

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Cooling incentives available under the APS Business Solutions Program include:

- Air conditioners/heat pumps – \$25 to \$50 per ton plus \$30 per energy-efficient rating (EER) point improvement
- Chillers – \$5 to \$10 per ton plus \$150 to \$200 per kW/ton improvement
- Quality installation/diagnostic tune-up – inquire about incentive levels and information
- Energy Star® programmable thermostats – \$50 per unit

For more information on the energy-efficient air conditioning equipment that qualify for the APS Business Solutions Program incentives, call 1-866-277-5605 or visit aps.com.

Now is the time to plan for 2007 energy-efficient equipment

If you are like many companies, you may be preparing your budget for next year. If so, now is the perfect time to plan for making energy-efficient improvements in 2007. With the new APS Business Solutions Program*, you can save money on energy-efficiency improvements you make to your facilities. The program serves APS' non-residential customers, which include commercial and industrial businesses, schools, municipalities and other governmental institutions.

The APS Business Solutions Program offers incentives for installation of energy-efficient lighting, air conditioning, motors, and refrigeration equipment, as well as feasibility studies, and retro-commissioning studies. APS is also promoting



design assistance to encourage the installation of energy-efficient products in new construction projects. Custom incentives are offered for projects, with verifiable energy savings, that fall outside of the prescriptive list of energy-efficiency measures.

To see how your company or facility can save energy and money with the APS Business Solutions program incentives, visit aps.com or call 866-277-5605, 9 a.m.–5 p.m. MST, Monday–Friday.

** The APS Business Solutions Program described above was approved by the Arizona Corporation Commission and is funded by APS customers.*

APS Business Customer Care Center — call us for personalized help

When you have questions about energy usage, billing or possible energy efficiency upgrades, one of APS' knowledgeable, courteous business associates has the answers.

Call the APS Business Customer Care Center at 602-371-6767 in the Phoenix area, or 1-800-253-9407 elsewhere and your call will be answered by an associate who is specifically trained to meet your business energy needs.

Our associates can help you with:

- Reporting an emergency or outage
- Energy efficiency ideas
- Payment options
- Billing questions
- Advice on reading your meter
- Rate information
- Other issues regarding your account

If he or she does not have an immediate answer to your question, our APS Business Customer Care Center associate will find the answer and get back to you promptly.

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